

From: Isenhardt, Charles [LEGIS]  
Sent: Monday, September 13, 2010 12:09 PM  
To: mnlob@aol.com  
Subject: Value-based health care recommendations

Dear Marcia,

I will not be able to attend your committee meeting on Wednesday. I do have a few suggestions regarding recommendations I would like to see, based on my past work with the Tri-State Health CARE Coalition in Dubuque and the National Business Coalition on Health.

I do not know how detailed you will be, given the time and resources at your disposal. Here are the areas I think the state can productively address:

- 1) Direct the Department of Administrative Services to identify the source of high cost/high utilization expenditures within the state health plan for chronic and acute conditions with high levels of overuse, underuse or misuse.
- 2) Direct the department to create specifications within the state employee health benefit plan targeting the uncontrolled expenditures -- and go to market to secure contracts for services -- based on provider commitments to transparency, accountability and outcomes using evidence-based medicine, progressively managing overuse, underuse and misuse.
- 3) Direct DAS and the Iowa Medicaid Enterprise to work together to include Medicaid, Hawk-I and other state-sponsored health-benefit plans in the value-based purchasing activity.
- 4) Offer the opportunity for cities, counties, schools and other public entities to join the purchasing collaborative.
- 5) Direct DAS and other state agencies to work with providers, insurers and other parties to create performance-based networks of providers capable of entering into service agreements to provide covered health benefits to public employees.

I can think of some good incentives that can be put into place to help move the system in this direction, but perhaps those ideas are more appropriate for later discussion.

Marcia, I also ask you to take a look at my bill HF 2308, which we have discussed before. Please consider recommending that this legislation be considered as a productive starting point to introduce value-based features into occupational medicine, benefiting employers and workers alike, insofar as it focuses first on "what's right" and not "who's right."

Thanks for your attention, Marcia. I trust that you will be able to forward this to your colleagues on the committee.

All the best,  
Chuck Isenhardt  
State Representative, House District 27  
P.O. Box 3353  
Dubuque, IA 52004-3353  
563-557-1261  
[charles.isenhardt@legis.state.ia.us](mailto:charles.isenhardt@legis.state.ia.us)